Exhibit B

Michigan Department of Transportation 5100B (07/07)

CHECKLIST TO DESIGNATE AREAS OF EVALUATION FOR REQUESTS FOR PROPOSAL (RFP)

MDOT PROJECT MANAGER			JOB NUMBER (JN)	CONTROL SECTION (CS)	
Greg Krueger			102226, 101524	84900	
DESCRIPTION IF NO JN	I/CS				
MDOT PROJECT MANAGER: Check all items to be included in RFP.			CONSULTANT: Provide only checked items below in proposal.		
WHITE = REQUIRED GRAY SHADING = OPTIONAL					
Check the appropriate Tier in the box below					
TIER I (\$25,000-\$99,999)	TIER II (\$100,000- \$250,000)	TIER III (>\$250,000)			
		×	Understanding of Service		
		X	Innovations		
			Safety Program		
N/A		X	Organization Chart		
		×	Qualifications of Team		
		K	Past Performance		
Not required as part of official RFP	Not required as part of official RFP		Quality Assurance/Quality Control		
		K	Location: The percentage of work performed in Michigan will be used for all selections unless the project is for on-site inspection or survey activities, then location should be score using the distance from the consultant office to the on-site inspection or survey activity.		
N/A	N/A		Presentation		
N/A	N/A		Technical Proposal (if Presentation is required)		
3 pages (MDOT forms not counted) (No Resumes)	7 pages (MDOT forms not counted)	19 pages (MDOT forms not counted)	Total maximum pages for RFP not including key personnel resumes		

REQUEST FOR PROPOSAL

The Michigan Department of Transportation (MDOT) is seeking professional services for the project contained in the attached scope of services.

If your firm is interested in providing services, please indicate your interest by submitting a Proposal, Proposal/Bid Sheet or Bid Sheet as indicated below. The documents must be submitted in accordance with the latest "Consultant/Vendor Selection Guidelines for Service Contracts" and "Guideline for Completing a Low Bid Sheet(s)", if a low bid is involved as part of the selection process. Referenced Guidelines are available on MDOT's website under Doing Business > Vendor/Consultant Services > Vendor/Consultant Selections.

RFP SPECIFIC INFORMATION							
■ BUREAU OF TRANSPORTATION PLANNING ** ■ OTHER							
THE SERVICE WAS POSTED ON THE ANTICIPATED QUARTERLY REQUESTS FOR PROPOSALS							
✓ NO YES DATED	THROUGH						
✓ Prequalifed Services – See page <u>1</u> of the attached Scope of Services for required Prequalification Classifications. ✓ Prequalifed Services – See page <u>1</u> of the attached Scope of Services for required Prequalification Classifications. ✓ — — — — — — — — — — — — — — — — — —	Non-Prequalifed Services - If selected, the vendor must make sure that current financial information, including labor rates, overhead computations, and financial statements, if overhead is not audited, is on file with MDOT's Office of Commission Audits. This information must be on file for the prime vendor and all sub vendors so that the contract will not be delayed.						
✓ Qualifications Based Selection – Use Consultant/Vendor Selection Guidelines							
For all Qualifications Based Selections, the section team will review the information submitted and will select the firm considered most qualified to perform the services based on the proposals. The selected vendor will be contacted to confirm capacity. Upon confirmation, that firm will be asked to prepare a priced proposal. Negotiations will be conducted with the firm selected.							
**For RFP's that originate in Bureau of Transportation Planning only, a priced proposal must be submitted at the same time as, but separate from, the proposal. Submit directly to the Contract Administrator/Selection Specialist, Bureau of Transportation Planning (see address list, page 2). The priced proposal must be submitted in a sealed envelope, clearly marked "PRICE PROPOSAL." The vendor's name and return address MUST be on the front of the envelope. The priced proposal will only be opened for the highest scoring proposal. Unopened priced proposals will be returned to the unselected vendor(s). Failure to comply with this procedure may result in your priced proposal being opened erroneously by the mail room.							
For a cost plus fixed fee contract, the selected vendor must have a cost accounting system to support a cost plus fixed fee contract. This type of system has a job-order cost accounting system for the recording and accumulation of costs incurred under its contracts. Each project is assigned a job number so that costs may be segregated and accumulated in the vendor's job-order accounting system.							
Qualifications Review / Low Bid - Use Consultant/Vend information.	or Selection Guidelines. See Bid Sheet Instructions for additional						
For Qualification Review/Low Bid selections, the selection team will review the proposals submitted and post the date of the bid opening on the MDOT website. The notification will be posted at least two business days prior to the bid opening. Only bids from vendors that meet proposal requirements will be opened. The vendor with the lowest bid will be selected. The selected vendor may be contacted to confirm capacity.							
Best Value - Use Consultant/Vendor Selection Guidelines bid amount is a component of the total proposal score, no	s. See Bid Sheet Instructions below for additional information. The the determining factor of the selection.						
Low Bid (no qualifications review required - no propositions).	osal required.) See Bid Sheet Instructions below for additional						

BID SHEET INSTRUCTIONS

A bid sheet(s) must be submitted in accordance with the "Guideline for Completing a Low Bid Sheet(s)" (available on MDOT's website). The Bid Sheet(s) is located at the end of the Scope of Services. Submit bid sheet(s) separate from the proposal, to the address indicated below. The bid sheet(s) must be submitted in a sealed manila envelope, clearly marked "SEALED BID." The vendor's name and return address MUST be on the front of the envelope. Failure to comply with this procedure may result in your bid being opened erroneously by the mail room and the bid being rejected from consideration.

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PROPOSAL SUBMITTAL INFORMATION						
REQUIRED NUMBER OF COPIES FOR PROJECT MANAGER 5	PRO 1/7/0	POSAL/BID DUE DATE 8	TIME DUE 12:00 pm			
PROPOSAL AND BID SHEET MAILING ADDRESSES						
Mail the multiple proposal bundle to the MDOT Project Manager or Other indicated below.						
✓ MDOT Project Manager						
Greg Krueger Michigan Department of Transportation 425 W. Ottawa Lansing, Michigan 48909						
Mail one additional stapled copy of the proposal to the Lansing Office indicated below.						
Lansing Regular Mail	OR	Lansing Ove	rnight Mail			
Secretary, Contract Services Div - B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Secretary, Contract Services Div - B470 Michigan Department of Transportation 425 W. Ottawa Lansing, MI 48933				
Contract Administrator/Selection Specialist Bureau of Transportation Planning B470 Michigan Department of Transportation PO Box 30050 Lansing, MI 48909		Contract Administrator/Sele Bureau of Transportation P Michigan Department of Tra 425 W. Ottawa Lansing, MI 48933	lanning B470			

GENERAL INFORMATION

Any questions relative to the scope of services must be submitted by e-mail to the MDOT Project Manager. Questions must be received by the Project Manager at least four (4) working days prior to the due date and time specified above. All questions and answers will be placed on the MDOT website as soon as possible after receipt of the questions, and at least three (3) days prior to the RFP due date deadline. The names of vendors submitting questions will not be disclosed.

MDOT is an equal opportunity employer and MDOT DBE firms are encouraged to apply. The participating DBE firm, as currently certified by MDOT's Office of Equal Opportunity, shall be listed in the Proposal

MDOT FORMS REQUIRED AS PART OF PROPOSAL SUBMISSION

5100D - Request for Proposal Cover Sheet

5100G - Certification of Availability of Key Personnel

5100I - Conflict of Interest Statement

(These forms are not included in the proposal maximum page count.)

Michigan Department of Transportation

SCOPE OF SERVICE FOR DESIGN SERVICES INTELLIGENT TRANSPORTATION SYSTEMS (ITS) PLAN

CONTROL SECTION: 84900

JOB NUMBER: 102226, 101524

LOCATION: Statewide

WORK DESCRIPTION: Develop statewide performance measures and evaluation

methodology for the effectiveness of ITS.

PRIMARY PREQUALIFICATION CLASSIFICATION:

Intelligent Transportation Systems

SECONDARY PREQUALIFICATION CLASSIFICATION:

None

The anticipated start date of the service is: May 15, 2008

The anticipated completion date for the service is: May 15, 2010

DBE Requirement: N/A

MDOT Project Manager: Gregory Krueger, P.E.

MDOT ITS Program Manager

425 W. Ottawa St. P.O. Box 30050 Lansing, MI 48909 Ph: (517) 373-9479 Fax: (517) 373-2330 kruegerg@michigan.gov

The Consultant shall contact the Project Manager prior to beginning any work on the project.

QUESTIONS

All questions shall be submitted no later than 3:00 p.m. EST on **January 2, 2008**. All questions shall be submitted in writing either via fax or email to the project manager. The answers to all questions will be posted to the Operations Contract Support web site, where the RFP was posted.

CONSULTANT RESPONSIBILITES:

The Consultant shall furnish all services and labor necessary to conduct and complete the services described herein. The Consultant shall also furnish all materials, equipment, supplies, and incidentals necessary to perform the Services (other than those designated in writing to be furnished by the Department), and check and/or test the materials, equipment, supplies, and incidentals as necessary in carrying out this work. The Services shall be performed to the satisfaction of the Department consistent with applicable professional standards.

The Services described herein are financed with public funds. The Consultant shall comply with all applicable Federal and Stale laws, rules, and regulations. The Consultant shall perform field operations in accordance with MIOSHA regulations and accepted safety practices. The consultant staff shall conduct themselves with professionalism in carrying out their duties.

The Consultant will notify the Project Manager, in writing, prior to any personnel changes from those specified in the Consultant's original approved proposal. Any personnel substitutions are subject to review and approval of the Project Manager.

At the request of the Department, the Consultant, during the progress of the Services, shall furnish information or data relating to the Services described herein that may be required by the Department to enable it to carry out or to proceed with related phases of the Project not described herein, or which may be necessary to enable the Department to furnish information to the Consultant upon which to proceed with further Services.

PROJECT INFORMATION:

The Michigan Department of Transportation in 2004 and 2005 developed a Strategic Plan for ITS for the entire state. This plan encompasses a variety of topics, including the development of a statewide ITS program office, mainstreaming of funding for ITS and the development of performance measures for ITS. This Strategic Plan is scheduled for a major update in 2008, and the key remaining task is the development of performance measures for ITS to be used by MDOT in the selection of new projects and the evaluation of ITS projects upon their deployment. (Note: ITS Strategic Plan is available at www.michigan.gov/its)

It is the intent of this contract to develop statewide performance measures for MDOT that can be used to evaluate both current and future ITS deployments across the state and assist in developing the annual MDOT ITS Call For Projects.

Task 1

The consultant will perform the project management necessary to complete the project, including attendance at meetings, preparation of meeting agendas and minutes, and the preparation and dissemination of meeting invitations.

Task 2

The consultant will perform a state of the practice review of state and local transportation agencies that have developed and used Performance Measures. The consultant will prepare a report outlining those practices and keying on those practices that are being used with some level of success, those that are being used to a high level of success and those that are not being used. Based on the results of this task, the consultant will develop a list of recommended performance measures for use by MDOT within the ITS program.

Task 3

The consultant will review current and past practices by MDOT for performance measures in ITS. Known reports include annual and quarterly reports by the Metro Region MITS Center and the Grand Region WMTMC operations staff.

Task 4

Based on the results of tasks 2 and 3, the consultant will develop a Performance Measure handbook and guide for use by MDOT for ITS projects.

Task 5

The consultant will prepare an annual report on the state of ITS in Michigan, including and evaluation of the Performance Measures – the results of the calculations, the changes from past years, and the recommendations for future programs to improve on those measures collected. An annual report will be prepared for FY08 and FY09 and will be due by mid to late November in 2008 and 2009.

Task 6

The consultant will develop an evaluation plan for the MDOT RWIS test deployment in the Superior Region. At the time of the development of this RFP, the Superior Region RWIS deployment will include 6 RWIS stations, 6 DMS and central collecting and forecasting processes. The evaluation plan will encompass the effectiveness of this deployment on winter operations of MDOT and MDOT contracted maintenance crews, Mackinac Bridge operations, as well improvements to traffic operations and motorist safety.

Task 7

The consultant will evaluate the effectiveness of the MDOT RWIS test deployment in the Superior Region during the winters of 2008-9 and 2009-10 based on the evaluation plan developed in Task 6. The consultant will prepare a report outlining the costs and benefits/effectiveness of the MDOT RWIS deployment in the Superior Region.

PAYMENT SCHEDULE

Compensation for this Scope of Services shall be on an actual cost plus fixed fee basis.

CONSULTANT PAYMENT:

All invoices/bills for services must be directed to the Department and follow the 'then current' guidelines. The latest copy of the "Professional Engineering Service Reimbursement Guidelines for Bureau of Highways" is available on MDOT's Bulletin Board System. This document contains instructions and forms that must be followed and used for invoicing/billing; payment may be delayed or decreased if the instructions are not followed.

Payment to the Consultant for Services rendered shall not exceed the "Actual Cost Plus Fixed Fee, Not to Exceed Maximum Amount" unless an increase is approved in accordance with the contract with the Consultant. All invoices/bills must be submitted within 14 calendar days of the last date of services being performed for that invoice.

Direct expenses will not be paid in excess of that allowed by the Department for its own employees in accordance with the State of Michigan's Standardized Travel Regulations. Supporting documentation must be submitted, with the invoice/bill, for all billable expenses on the Project. The only hours that will be considered allowable charges for this contract are those that are directly attributable to the activities of this Project.

The use of overtime hours is not acceptable unless prior <u>written</u> approval is granted by the MDOT Region Engineer/Bureau Director and the MDOT Project Engineer Manager. Reimbursement for overtime hours that are allowed will be limited to time spent <u>on this project</u> in excess of forty hours per person per week. Any variations to this rule should be included in the priced proposal submitted by the Consultant and must have prior written approval by the MDOT Region Engineer/Bureau Director and the MDOT Project Engineer Manager.

The fixed fee for profit allowed for this project is 11.0% of the cost of direct labor and overhead.